

PHILOSOPHY & VALUES

Open for Your Potential

We have always cherry-picked for our customers, so to speak. It all started with a delivery of sultanas from Greece. That was in 1920.

The quality of the goods and the smooth processing were so well received by the customers of company founder Otto Franck that further products followed in the same month: first Brazilian whole rice and Superior Santo green coffee. Later cigars, matches and canned milk.

Today with over 1,500 products, Otto Franck Import GmbH & Co. KG stands for variety and freshness from all over the world. For high availability, for service and advice as well as for smooth logistics. Thanks to the best contacts and long-standing relationships, we are able to import outstanding quality at great prices all year round.

Over the decades, we have established a broad product portfolio on the market for our canned food division. With well-known and popular store brands as well as for the labels and private brands of our customers.

Otto Franck Import has also always been a reliable partner in the frozen products, espresso and ice-cream ingredients sectors.

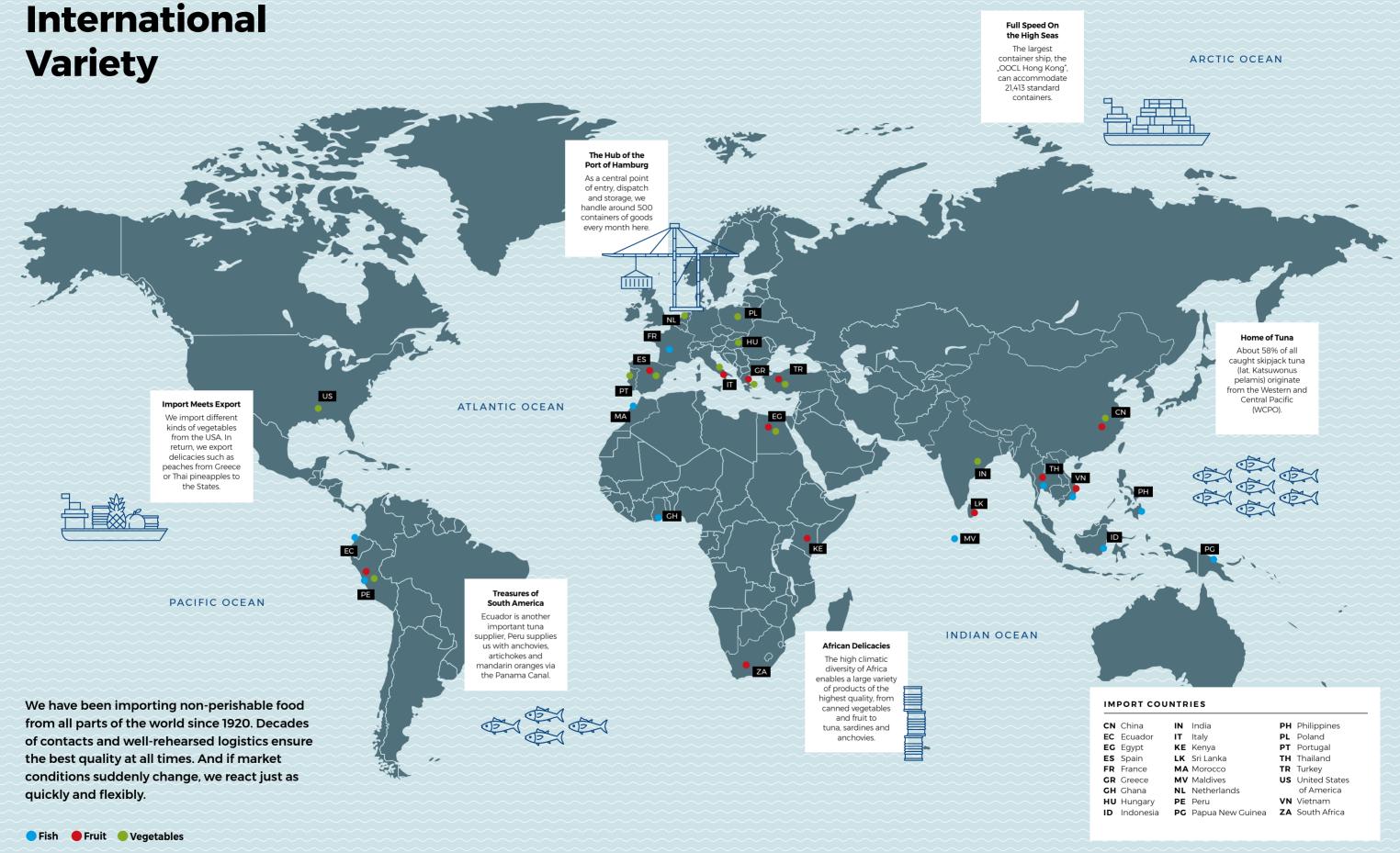


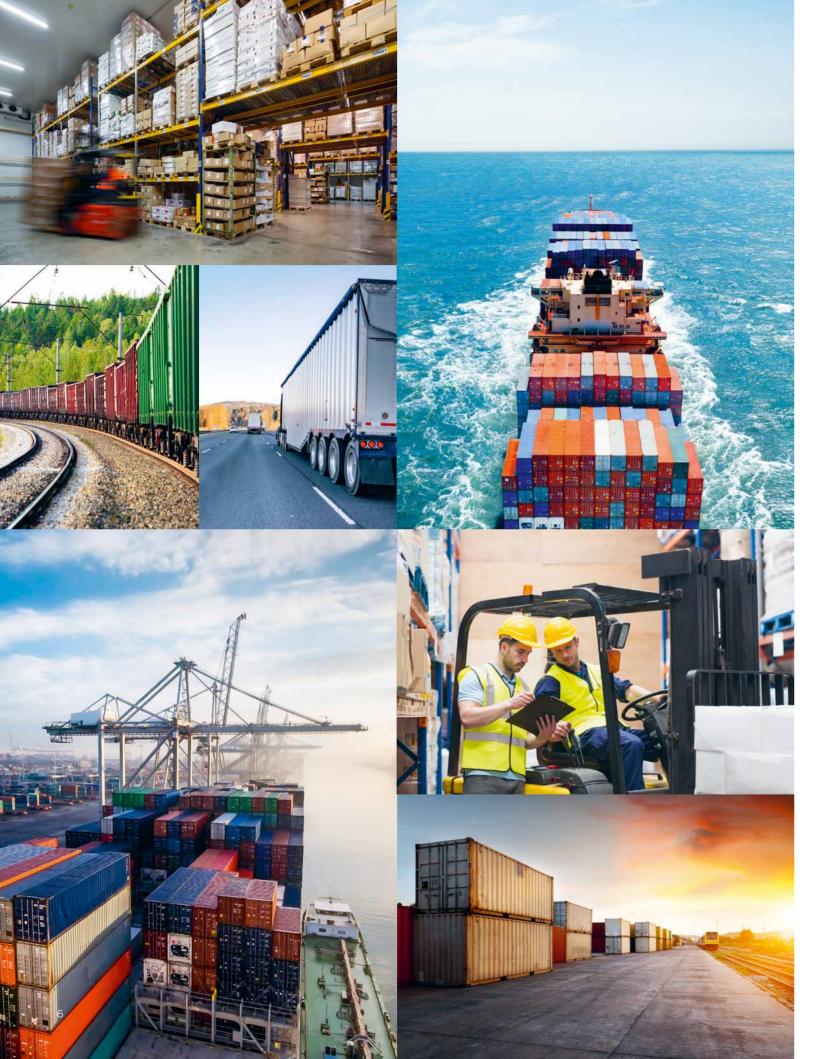
Responsibility as a family tradition: Dr Rudolf Kraus, Monika Kraus and Florian Kraus (from left) lead the 4th generation of Otto Franck Import GmbH & Co. KG.

And in the future? We of course also have many new goals for the coming decades. For example, we want to expand our export business. Our experience in sourcing and logistics will enable us to develop further international markets. Various product developments and packaging innovations are already raring to go. We will also continue to expand our expertise in the area of organically produced food. We want to intensify our sustainability efforts, invest further and establish higher social standards together with our suppliers. And last but not least, work cooperatively with non-profit organisations and local stakeholders on projects for the sustainable management of fishery resources.

Thank you very much for accompanying us on this journey.

Your Kraus Family and Team





SERVICE & LOGISTICS

Reliable. On Time. Personal.



The food import business is constantly changing. We can face it. With proven processes. With perfectly networked logistics. With personal advice and lots of fresh ideas.

Success needs partners. You can always rely on us. Just as we can trust our long-standing partners 100 per cent. This provides security, even with special requests or product specifications. In close exchange with customers and suppliers, we address these issues. We identify new sources of supply worldwide, offer you seamless service and are always there for you: from filling to flawless food law declaration and individual labelling through to delivery as requested.

Otto Franck delivers:

- reliably and on time
- outstanding product quality
- ocompetent and personal advice
- transparency and security
- great prices



Seamless Logistics

The basis for our all-round service is well-rehearsed logistics. We take over the entire supply chain from producer to delivery. This helps to keep your storage and financing costs low. In order to avoid delivery bottlenecks, we constantly have more than 300 different products in various brands available for disposition. In addition, we use a strong network of forwarding and warehousing service providers. Our merchandise management system makes it possible at any time to trace back each delivered can using the production code. In the case of fish products, we can even trace where and when the processed fish was caught.

- of origin to customer's warehouse
- > Shipment, customs clearance and storage
- > Individually commissioned pallet deliveries
- Delivery of full container loads

Canned food products are practical, high-quality and non-perishable. What we look for in our selection and why there is more in our fish, fruit and vegetable cans for you.



Fish

With over 35 years of experience, we are one of the largest importers of canned fish products in Europe. We trade tuna in over 70 variations and sizes for our customers. Just as diverse: the range of canned sardines, mackerels and anchovies.



Vegetables

We source canned vegetables of the highest quality from Europe, Asia and South America. Our products range from juicy sweet corn from Thailand to olives from sunny Spain to fine asparagus from Peru.



Our canned fruit is always in season.

Besides local fruits we also bring

exotic fruits like mango, lychee or

in every conceivable can size.

pineapple to you. All year round and

OTTO FRANCK BRANDS

Trust Has Many Names

Our own brands have enjoyed the highest market penetration in the industry for decades. We won't settle for that. Instead, we are systematically sharpening our brand portfolio.



Selected high-quality fruits are the guarantee of the premium brand **Bakery's Finest**. Specifically our customers from the bakery and confectionery sectors appreciate these delicious canned fruits.



La Perla is popular with our customers far beyond the borders of Europe. For over three decades, the oldest Otto Franck brand has stood for quality, trust and variety with its wide range of products.



Our still young **Chen Lu** brand immediately set a new course in the Otto Franck brand portfolio. The growing range offers authentic Asian specialities from sauces and vegetable salads to coconut milk.



Arcobaleno means "rainbow" and stands for natural diversity. Over the years, we have consistently developed this label further: from a pure wholesale brand to Arcobaleno Bio, one of the leading brands for canned foods from organic farming.



Under the brand **Le Pêcheur** we market selected fish specialities for wholesale and retail. The range of tried and tested classics is constantly being refreshed with new recipes and variations.





CHEN LU

Asian Specialities in a Modern Design

"Chen Lu" comes from Chinese and means "morning dew". Here we would like to introduce you to three selected products from our fresh, Asian speciality selection.

Sweet Chili Sauce

Sweet chili sauce is known in Thailand as "Nam Chim Kai" and means translated "dip sauce for chicken meat". It is cooked in Asian cuisine in various recipes from Fresno or Thai chili peppers with rice wine vinegar, garlic and fish sauce. Its delicate sweetness harmonises the taste and softens the spiciness. Made according to the original Thai recipe, the especially finely seasoned **Chen Lu sweet chili sauce** refines our Asian specialities portfolio.

Coconut Milk

Coconut milk is an absolute key product in Asian cuisine and our Chen Lu family can no longer be imagined without it. For production, the pulp of ripe coconuts is pureed with water and the mixture is then pressed. **Chen Lu coconut milk** gains its long shelf life through gentle heating. We deliver them in practical, resealable 1 litre Tetra Paks.

Sliced Bamboo Shoots

Bamboo shoots are the delicate shoots of a bamboo grass species. In prepared form, they are a valued ingredient in many Asian rice, pasta and soup dishes. The cultivation takes place mainly in China and India and can be compared with asparagus cultivation, since the bamboo shoots are also exposed in the soil at harvest time and then cut out. We offer **Chen Lu bamboo shoots** cut into strips, halved or sliced.







Why do we focus on sustainable fisheries?
Because they are a personal concern to us.
And because, as one of the leading importers of canned tuna, we think outside the box.

Anyone who catches sea fish in the wild takes on a great responsibility. Towards the ecosystem, for biodiversity and with a view to the future. We are aware of this responsibility. But no one can take responsibility alone. We are therefore stepping up dialogue with our producers, fleet owners and regional fisheries organisations.

We are banning the use of drift nets and are focusing on a fishery that does not endanger dolphins. In addition, we commit ourselves to purchasing tuna only from areas with sustainably managed and healthy stocks.

For our La Perla MSC tuna (lat. Katsuwonus pelamis or "skipjack") we already developed a MSC certified source of supply years ago.

We practise sustainability out of conviction. We have invested a lot of time and effort to become the first importer of canned tuna in Germany to obtain MSC certification in 2009. We are sure: Those who fish responsibly can also look forward to a richly set table in the future.































Ecological and Practical

Fresh organic food has long ceased to be a niche product. Our constantly growing organic canned food selection proves the fact that organically produced non-perishable fruit and vegetables are also extremely popular.











For a long time, the market for organic products was dominated almost exclusively by food with a short shelf life. Recently, the organic trend has expanded strongly to the convenience segment. We meet this increasing demand with our certified organic Arcobaleno products. And therefore meet the wish of more and more consumers for food that has been produced under strictly controlled regulations.

Ecological principles

Since the beginning of 2016, Otto Franck Import has been certified organic in accordance with EU Eco-Regulation No. 834/2007. We are now able to offer you canned food and other non-perishable products from organic cultivation that meet our own high standards.

We select our suppliers according to these ecological principles and deepen our relationships with responsible producers on a sustainable basis.

Specialities from our organic portfolio include, for example:

- Organic chick peas
- Organic kidney beans
- Organic sweet corn
- Organic jackfruit
- · Various organic tomato products

By the way: At Otto Franck you can of course also obtain frozen products and espresso coffee in certified organic quality!





Quality Without an Aftertaste

As valuable as the contents of our cans: Otto Franck certifications and quality standards.



International Featured Standard (IES) Broker | Since 2010

The IFS Broker is a standardised procedure for the certification of quality management and is to be applied to all companies that mainly carry out trading activities. In particular, it is intended to guarantee the quality of foodstuffs, the health of consumers and the quality level of suppliers.

www.ifs-certification.com



International Featured Standards (IFS) Logistics | Since 2010

An important standard for companies offering logistics services. It covers all logistical activities such as loading and unloading, transport, treatment and resale. With the help of certification by qualified auditors of independent, accredited and approved certification bodies, the implementation and application of defined quality and product safety management systems is checked

www.ifs-certification.com



Dolphin Safe Tuna | Since 1992

The problem of unintentionally high bycatches of dolphins in tuna fishing was addressed as early as the early '90s through the Dolphin Safe Programme in partnership with the Earth Island Institute and the Dolphin Rescue Society. Production facilities and catching vessels are regularly inspected by employees of the institute in order to ensure compliance with the regulations. Otto Franck Import has been involved in this programme since its inception with great commitment and financial investment and imports only Dolphin Safe caught tuna. Since the start of the programme, the unwanted by-catch of dolphins has been reduced

www.savedolphins.eii.org/campaigns/dsf



MSC Marine Stewardship Council Since 2009

Otto Franck Import was the first canned tuna importer to be certified by the MSC Marine Stewardship Council in 2009 and has passed this certification every year to the present day. For this purpose, all specified criteria must be met, including: complete documentation and flawless traceability of the goods. Protection of stocks within a fishing area. Effective fisheries management and maximum protection of the ecosystem from the effects of fishing. Since 2013, Otto Franck Import has also been involved in a project aimed at MSC-certifying Moroccan sardine fishery.

www.msc.org



Friend of the Sea | Since 2013

Friend of the Sea is a leading certification and labelling system for fish and seafood from sustainable fisheries. Certification is carried out through audits by independent organisations and ensures compliance with established criteria for sustainable fisheries. such as the prevention of by-catches of endangered species (according to the IUCN Red List) and the exclusive use of fishing methods that do not affect the seabed. In addition, only species that are not overfished may be processed in certified products.

www.friendofthesea.org



Fairtrade Seal | Since 2019

After intense efforts we became one of 360 Fairtrade partner companies in Germany in 2019. The first product to be produced according to the strict Fairtrade Standards was the Arcobaleno organic jackfruit in a can. More products with the Fairtrade seal will follow in the future.

www.fairtrade.org.uk



Organic Certification According to EU Eco-Regulation No. 834/2007 | Since 2016

Since the beginning of 2016, Otto Franck Import has been certified organic in accordance with EU Eco-Regulation No. 834/2007. This means that we can now also offer you our products from certified organic agriculture. This also guarantees that the labelled foodstuffs have not been genetically modified, nor that chemical-synthetic pesticides, artificial fertilisers or sewage sludge have been used in their cultivation.



Variety Begins with the Packaging

We love high-quality content. In order for our imported food to make a big impression on you as well, we fill it completely according to your wishes. In a wide variety of can formats and package sizes. Labelled according to your specifications.



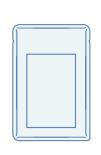




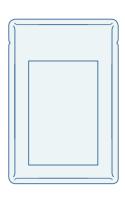




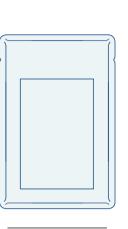
1,705 g Can 60,5 oz



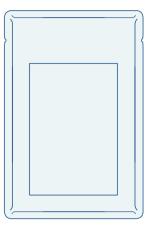












7 kg Pouch Pack







425 ml Can 15 oz; 1/2



580 ml Can 20 oz; A2



850 ml Can 30 oz; 1/1







370 ml Glas



690 ml Glas



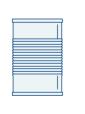
720 ml Glas



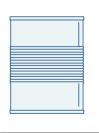
2,650 ml Can 75 oz; 3/1



3,100 ml Can A10; 4/1

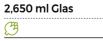


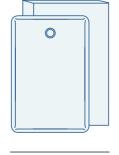
4,250 ml Can A12; 5/1



10,200 ml Can 10/1 (3)







10 kg Bag in Box



11 Tetra Pak















UNITS/ CARTON CARTONS/ PALETTE BRAND SIZE



UNITS/ CARTON CARTONS/ PALETTE SIZE BRAND

TUNA

IUNA					
	Tuna chunks in sunflower oil	La Perla	95 g	48	98
7		La Perla	185 g	48	72
		La Perla Superiore	1705 g	6	65
	6	La Perla	1705 g	6	65
		La Perla	1000 g*	16	48
		La Perla	3000 g*	5	54
	6	La Perla	3000 g*	4	54
	Tuna chunks in oil	La Perla	185 g	48	72
		La Perla Superiore	1705 g	6	65
		Ofri	1705 g	6	65
		La Perla	1000 g*	16	48
		La Perla	3000 g*	5	54
	Tuna chunks in brine	La Perla	185 g	48	72
		La Perla	1705 g	6	65
		La Perla	1705 g	6	65
		La Perla	1000 g*	16	48
		La Perla	3000 g*	5	54
		La Perla	3000 g*	4	54
	Tuna solid pack in sunflower oil	La Perla Superiore	1705 g	6	65
	Tuna flakes				
	in sunflower oil	La Perla	1705 g	6	65
A LANGE		La Perla Premium	1705 g	6	65
	Tuna flakes in oil	La Perla	185 g	48	72
		La Perla	1705 g	6	65
	Tuna flakes in brine	La Perla	1705 g	6	65

Tuna Indressing sauce La Perla 185 g 48 72	TUNA					
Mackerel fillets In sunflower oil La Perla 125 g 24 220			La Perla	185 g	48	72
Mackerel fillets In sunflower oil La Perla 125 g 24 220						
in sunflower oil	MACKER	ELS				
In tomato sauce La Peria L25 g Z4 Z20	The state of		La Perla	125 g	24	220
Sardines			La Perla	125 g	24	220
La Perla 125 g 28 182	SARDINE	S WITH SKIN AND BONES				
La Perla 125 g 4 x 25 60	No.		La Perla	125 g	28	182
La Perla 125 g 100 50			La Perla	125 g	50	84
Sardines			La Perla	125 g	4 x 25	60
in sunflower oil with piri-piri Sardines in sunflower oil with lemon La Perla 125 g 100 50 Sardines in sunflower oil with lemon La Perla 125 g 100 50 Sardines in tomato sauce La Perla 125 g 100 50 Sardines in organic olive oil Arcobaleno 125 g 50 84 Sardines in organic sunflower oil Le Pecheur 125 g 50 84 Sardines in oil sunflower oil Le Pecheur 125 g 50 84 Sardines in organic olive oil Arcobaleno 125 g 50 84 Ax 25 60 Le Pecheur 125 g 50 84 Ax 25 60 Arcobaleno 125 g 50 84 Arcobal			La Perla	125 g	100	50
In sunflower oil with lemon			La Perla	125 g	100	50
In tomato sauce			La Perla	125 g	100	50
In organic olive oil Arcobaleno 125 g 50 84 Sardines In organic sunflower oil Arcobaleno 125 g 50 84 SARDINES SKIN- AND BONELESS			La Perla	125 g	100	50
Arcobaleno 125 g 50 84		*/ 4	Arcobaleno	125 g	50	84
Sardines Le Pecheur 125 g 4 x 25 60 Le Pecheur 125 g 50 84 Sardines in organic olive oil Arcobaleno 125 g 50 84 Sardines in organic sunflower oil Arcobaleno 125 g 50 84 Sardines in organic sunflower oil Arcobaleno 125 g 50 84 ANCHOVIES La Perla Superiore 625 ml 12 120 La Perla Superiore 106 ml 12 380		* *	Arcobaleno	125 g	50	84
Le Pecheur 125 g	SARDINE	S SKIN- AND BONELESS				
Sardines in organic olive oil Sardines in organic sunflower oil Arcobaleno 125 g 50 84 Arcobaleno 125 g 50 84 Anchovies in sunflower oil La Perla Superiore 106 ml 12 380			Le Pecheur	125 g	4 x 25	60
Arcobaleno 125 g 50 84 Sardines in organic sunflower oil Arcobaleno 125 g 50 84 ANCHOVIES La Perla Superiore 625 ml 12 120 La Perla Superiore 106 ml 12 380			Le Pecheur	125 g	50	84
Arcobaleno 125 g 50 84		•	Arcobaleno	125 g	50	84
Anchovies in sunflower oil La Perla Superiore 625 ml 12 120 La Perla Superiore 106 ml 12 380		* * *	Arcobaleno	125 g	50	84
in sunflower oil La Perla Superiore 625 ml 12 120 La Perla Superiore 106 ml 12 380	ANCHOVI	ES				
			La Perla Superiore	625 ml	12	120
La Perla Superiore 850 ml 3 288	71		La Perla Superiore	106 ml	12	380
			La Perla Superiore	850 ml	3	288

* Pouch Pack



BRAND SIZE CARTON PALETTE

PINEAPPLE



Р	LE				
	Pineapple slices in light syrup	La Perla	580 ml	12	108
		La Perla	850 ml (8 slices)	12	72
		La Perla	850 ml (14 slices)	12	72
		La Perla	3100 ml	6	45
		Bakery's Finest	3100 ml	6	45
	Pineapple slices in syrup	La Perla	3100 ml	6	45
	Pineapple slices in water	La Perla	850 ml	12 72	
		La Perla	3100 ml	6	45
	Pineapple baby-slices in light syrup	Bakery's Finest	850 ml	12	72
	Pineapple pieces in light syrup	La Perla	580 ml	12	108
		La Perla	850 ml	12	72
		La Perla	3100 ml	6	45
		Bakery's Finest	3100 ml	6	45
	Pineapple pieces in syrup	La Perla	3100 ml	6	45
	Pineapple pieces in water	La Perla	3100 ml	6 45	
	Pineapple pieces	Arcobaleno	370 ml	12	144
	Pineapple crushed in own juice	La Perla	3100 ml	6	45

STRAWBERRIES

Strawberries in light syrup



La Perla	425 ml	12	144
La Perla	850 ml	12	72
La Perla	2650 ml	6	50



UNITS/ CARTON CARTONS/ PALETTE BRAND SIZE LYCHEES Lychees La Perla 580 ml 12 108 in light syrup 50 La Perla 2650 ml La Perla 3100 ml 45 MANGO Mango slices 144 La Perla 425 ml 12 in light syrup FRUITCOCKTAIL Tropical fruitcocktail 72 La Perla 850 ml 12 in light syrup La Perla 3100 ml 45 45 Bakery's Finest 3100 ml 5-fruitcocktail La Perla 850 ml 12 72 in light syrup 50 La Perla 2650 ml La Perla 4250 ml 30 5-fruitcocktail 12 72 La Perla 850 ml in water 50 La Perla 2650 ml La Perla 4250 ml 30 APRICOTS Apricots, halves La Perla 850 ml 12 72 in light syrup 50 La Perla 2650 ml Bakery's Finest 2650 ml 50 30 La Perla 4250 ml Apricots, halves Bakery's Finest 850 ml 12 72 in syrup Apricots, halves La Perla 50 2650 ml in water La Perla 4250 ml 30



UNITS/ KARTON CARTONS/ PALETTE BRAND SIZE



UNITS/ CARTON CARTONS/ PALETTE SIZE BRAND

72

50

30

72

72

72

50

30

45

144

12

WILLIAMS PEARS

	Williams pears, halves in light syrup	La Perla Superiore	850 ml	12	72
200		La Perla Superiore	2650 ml	6	50
		La Perla	4250 ml	6	30
	Williams pears, halves in water	La Perla	850 ml	12	72
		La Perla	2650 ml	6	50
		La Perla	4250 ml	6	30
520	Williams pears, cubes in syrup	La Perla Superiore	4250 ml	6	30

PEARS

63	Pears, halves in light syrup	La Perla	850 ml	12	72
30		La Perla	2650 ml	6	50
		La Perla	4250 ml	6	30
	Pears, halves in water	La Perla	2650 ml	6	50
		La Perla	4250 ml	6	30
133	Pears, cubes in light syrup	La Perla	4250 ml	6	30
3	Pears, cubes in water	La Perla	4250 ml	6	30
MANDAR	IN-ORANGES				



IN-ORANGES				
Mandarin-oranges peeled, in light syrup	La Perla	314 ml	24	84
	La Perla	850 ml	12	72
	La Perla	2650 ml	6	50
	Bakery's Finest	2650 ml	6	50
	Bakery's Finest	3100 ml	6	45
Mandarin-oranges peeled, in water	La Perla	850 ml	12	72
	La Perla	2650 ml	6	50

PEACH

HES	;			
	Peaches, halves in light syrup	La Perla	850 ml	12
		La Perla	2650 ml	6
		La Perla	4250 ml	6
	Peaches, halves in syrup	La Perla	850 ml	12
		Bakery's Finest	850 ml	12
	Peaches, halves in water	La Perla	850 ml	12
		La Perla	2650 ml	6
		La Perla	4250 ml	6



Peaches in slices in light syrup	La Perla	850 ml	12	72
	La Perla	2650 ml	6	50
Peaches in slices in syrup	La Perla	850 ml	12	72
Peaches in slices in water	La Perla	2650 ml	6	50



La Perla 4250 ml 30 Peaches, cubes 30 La Perla 4250 ml in light syrup

COCONUT MILK

Jackfruit

	Coconut milk		Chen Lu	1000 ml	12	60
	Coconut milk	72	Arcobaleno	1000 ml	12	60
		72	Arcobaleno	425 ml	12	144
JACKFRU	IIT					
Dog	Jackfruit		without label	3100 ml	6	45
V POT	Jackfruit	<i>#77</i>	Arcobaleno	3100 ml	6	45

Arcobaleno

Arcobaleno

3100 ml

425 ml

Vegetables

EPPERS				
Red pepper stripes in spirit vinegar	La Perla Premium	4250 ml	6	30
Pepper stripes red, yellow, green mixed in spirit vinegar	Le Pecheur Premium	4250 ml	6	30
Red pepper stripes in spirit vinegar	La Perla	4250 ml	6	30
Red pepper cubes in spirit vinegar	La Perla	4250 ml	6	30
Red pepper cubes in spirit vinegar	La Perla Premium	4250 ml	6	30
	La Perla	10 kg	1	90
Red peppers quartered marinated	La Perla Premium	4250 ml	6	30
i				
Mild Lombardi peppers in spirit vinegar	La Perla	4250 ml	6	30
	La Perla	15 kg (Kanister)	1	60
Mild Lombardi peppers pieces in spirit vinegar	La Perla	4250 ml	6	30
Hot peppers in spirit vinegar	La Perla	2650 ml*	6	36
	La Perla	370 ml*	12	120
ios				
Jalapenos green, sliced	La Perla Premium	3100 ml	6	45
Jalapenos red, sliced	La Perla Premium	3100 ml	6	45
Baby corn sweet-sour	La Perla	370 ml*	12	84
Baby corn in brine	La Perla	3100 ml	6	45
Corn on cob 4 whole cobs, vacuum pack	La Perla	1062 ml	12	54
	Red pepper stripes in spirit vinegar Pepper stripes red, yellow, green mixed in spirit vinegar Red pepper stripes in spirit vinegar Red pepper cubes in spirit vinegar Red pepper cubes in spirit vinegar Red peppers quartered marinated Mild Lombardi peppers in spirit vinegar Mild Lombardi peppers in spirit vinegar Hot peppers in spirit vinegar Hot peppers in spirit vinegar Baby corn sweet-sour Baby corn in brine Corn on cob	Red pepper stripes La Perla Premium Pepper stripes red, yellow, green mixed in spirit vinegar Le Pecheur Premium Red pepper stripes in spirit vinegar La Perla Red pepper cubes in spirit vinegar La Perla Red pepper cubes in spirit vinegar La Perla Premium Red pepper squartered marinated La Perla Premium Mild Lombardi peppers in spirit vinegar La Perla Mild Lombardi peppers pieces in spirit vinegar La Perla Hot peppers in spirit vinegar La Perla Hot peppers gireen, sliced La Perla Jalapenos green, sliced La Perla Premium Jalapenos red, sliced La Perla Premium Baby corn sweet-sour La Perla Baby corn in brine La Perla Corn on cob La Perla	Red pepper stripes in spirit vinegar La Perla Premium 4250 ml	La Perla Premium

UNITS/ CARTON

SIZE

BRAND

CARTONS/ PALETTE

		-	es
-1 ● I			
9	•	3.51	

labies		BRAND	SIZE	UNITS/ CARTON	CARTONS/ PALETTE
CORN					
	Sweet corn kernels vacuum pack	La Perla	425 ml	12	144
		La Perla	850 ml	12	72
		La Perla	2650 ml	6	50
	<i>73</i>	La Perla Superiore	2650 ml	6	50
		Arcobaleno	2650 ml	6	45
	Sweet corn kernels in brine	La Perla	3100 ml	6	45
OLIVES					
	Green olives with stone, in brine	La Perla	4250 ml	6	30
9					
0	Green olives without stone, in brine	La Perla	4250 ml	6	30
900					
	Creen olives sliced, in brine	La Perla	4250 ml	6	30
	Green olives stuffed with red pepper paste	La Perla	4250 ml	6	30
100					
	Black olives with stone, in brine, blackened	La Perla	4250 ml	6	30
	Black olives without stone, in brine, blackened	La Perla	4250 ml	6	30
3 8 3					
	Black olives sliced, in brine, blackened	La Perla	4250 ml	6	30
17 O					
BEANS					
	Red kidney-beans in water	La Perla	850 ml	12	72
Peter		La Perla	2650 ml	6	50
	23	Arcobaleno	2650 ml	6	50
3	White beans in water	La Perla	2650 ml	6	50
RO	72	Arcobaleno	2650 ml	6	50

UNITS/

CARTONS/

* Jar

Veg	eta	bl	es
			\sim

BRAND	SIZE	UNITS/ CARTON	CARTONS/
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Vegetables

	CARTON	PALETTE

CHICKPEAS

CHICKPE	AS				
	Chickpeas in water	La Perla	2650 ml	6	50
		Arcobaleno	2650 ml	6	50
ASIAN V	EGETABLES				
A STA	Bamboo-shoots slices	Chen Lu	3100 ml	6	45
A. D.		Chen Lu	370 ml*	12	85
4	Bamboo-shoots halves	Chen Lu	3100 ml	6	45
10					
	Bamboo-shoots stripes	Chen Lu	3100 ml	6	45
		Chen Lu	370 ml*	12	85
	Asian salad	Chen Lu	370 ml*	6	208
W. W.					
	China salad	Chen Lu	370 ml*	6	208
	y				
	Mung bean sprouts	Chen Lu	370 ml*	6	208
1					
影響	Thai sweet chili sauce	Chen Lu	690 ml	12	50
AL PORTOR					
APERS					
to	Capers in spirit vinegar	La Perla	720 ml*	12	64
SPARA	cus				
The	Asparagus white, peeled	La Perla	370 ml*	12	85
A.		La Perla	720 ml*	12	54
	Asparagus, tips and center-cuts white, peeled	La Perla	850 ml	6	85
JA		La Perla	3100 ml	6	45
43	Asparagus, center-cuts white, peeled	La Perla	3100 ml	6	45
A Share	•				

RTICHO	NVEC				
RTICHO	Artichoke hearts in water	La Perla Superiore	425 ml	12	144
Y		La Perla Superiore	2650 ml	6	50
	Quartered artichoke hearts in water	La Perla	2650 ml	6	50
	Artichoke bottoms in water	La Perla Superiore	425 ml	12	144
IUSHRO	OMS				
T	Mushrooms pieces and stems	La Perla	2650 ml	6	50
13					
ОМАТО	ES				
Tomato paste double concentrated		La Perla	850 ml	12	72
		La Perla	4250 ml	3	66
	72	Arcobaleno	4250 ml	6	30
	73	Arcobaleno	71 ml	12	30
Pizza-sauce	Pizza-sauce	La Perla	4250 ml	3	66
		La Perla Premium	4250 ml	6	30
	Peeled tomatoes in tomato juice	La Perla	850 ml	12	72
		La Perla Superiore	2650 ml	6	50
	7.3	Arcobaleno	2650 ml	6	50
		La Perla Premium	4250 ml	6	30
H.	Tomatoes diced	La Perla	3100 ml	6	45
	Tomatoes chopped	La Perla	2650 ml	6	45
	72	Arcobaleno	2650 ml	6	30
	72	Arcobaleno	425 ml	12	144
	Tomato pulp**	La Perla	10 kg	1	72

29

* Jar ** Bag in box

From Coffee to Frozen Food



Otto Franck Frozen Selection

In addition to the large canned food portfolio,
Otto Franck offers high-quality frozen food at great
prices. Our selection comprises around 600 articles
from the areas of fish and seafood, meat and poultry
as well as fruit and vegetables. In addition,
there are mushroom mixtures, lamb,
venison, soup vegetables or original
Bavarian specialities.

You can find further information at: www.ottofranck.de/en/products

Original Italian Espresso Delight



For more than 50 years we have been working together with Procaffé as the exclusive importer for Germany. Under the Brisot brand, our partner roasts high-quality coffee blends in the Italian Dolomites. Procaffé imports the best quality raw materials from the world's leading growing regions for its finely tuned varieties. In 2016 the blend "organic 100%" was added, which is roasted exclusively with coffee beans from organic cultivation.

Ice-Cream Specialities and Ingredients



Since 1998 we have been the exclusive partner of the traditional confectionery manufacturer Giuso for Germany and the Benelux countries. With a product diversity of over 300 articles, we supply ice-cream cafés and Italian patisseries with the basic ingredients for the production of high-quality ice cream and various confectionery products. In addition, our range includes more than 30 types of ice cream that are produced without the use of animal products.







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